



“ I have 100% confidence that the team behind the scenes can execute a project to the end. Whenever I ask for something, they say ‘we will handle that’...I come back and it’s done.”

Petrie Terblanche, Brocade Director of Internal Audit and Compliance

BUSINESS CHALLENGE

Founded in 1995, Brocade is an industry leader in providing reliable, high-performance network solutions that help the world’s leading organizations transition smoothly to a virtualized world where applications and information reside anywhere.

Brocade needed to ensure all employees were in compliance with the corporate code of conduct and other policies. With thousands of employees renewing their code of conduct certification annually and many renewing sales certifications quarterly, a manual process wasn’t sustainable.

HOW SKILLSOFT® HELPED

Working with Skillsoft’s Custom Development Team, Brocade created two standard certifications: a sales certification, which covers, among other things, compliance with Brocade’s Code of Conduct, Sales Incentive Compensation Primary Sales Plan and certain quarterly sales activities, and a Code of Conduct (COC) certification for new hires. Brocade requires employees in key functions to certify annually they are in compliance with the COC.

KEY METRICS

Brocade localized the COBCE and the Foreign Corrupt Practices Act courses into Chinese and Korean to make them **more accessible** to employees in those countries

The Academy LMS’s integration with Brocade’s HR information system has **streamlined course assignments and reporting.**

ABOUT BROCADE

Founded in 1995 and headquartered in San Jose, California, Brocade has 4,550 employees in 36 countries, customers in over 160 countries and \$2+ billion in annual revenue. Brocade® networking solutions empower the world’s leading organizations to transition smoothly to a world where applications and information reside anywhere. By delivering agility and innovation for cloud-based environments, Brocade helps organizations modernize their networks and accelerate their journey to the New IP.

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